

Have you ever wondered what becomes of surplus building and remodeling materials used in the building trades? While some of it may never find a subsequent purpose, one local company ingeniously converts those material assets into working capital.

major markets across the country to sell the overstock, discontinued and surplus materials for the nation's leading manufacturers, wholesalers and retailers.

"This is a good way to control a business and transition slower moving things into capital that can be reinvested

at various times throughout the year at the same locations, but the materials will vary each time.

"We sell a great deal of surplus materials or materials that have been sitting in inventory too long," noted Peak. Such items include decking, doors, windows and practically everything in between. Peak Auctioneering always has the basics: flooring, full kitchen sets, doors, vanities, tile and most everything in the building material trade, including some lumber.

Open to the general public, Peak Auctioneering serves contractors, builders,



Kitchen Cabinet Set with Glass ~ \$3500

As Founder and President of Peak Auctioneering, Richard Peak took his prior experience as an independent manufacturer's representative in the hardware and building material industries and turned it into a unique business model: creating large consignment auctions in

into the business," explained Peak.

Based in Kansas City, Peak sells to major markets across the country and has done so for the past three decades. Manufacturers send to Peak an abundance of new building materials, which Peak then auctions on their behalf. Auctions are held



Bar Cabinet Set ~ \$1700

house flippers, individuals building or remodeling their own homes and more. It's a veritable treasure trove of great finds that promises to keep more money in your pockets.



Entry Door ~ \$2000

"You can realize tremendous savings on building materials in an auction environment," emphasized Peak. "This is a good way for anyone to get good prices on great building products. The real thrill is to see someone buy something at

hasn't changed the savings or the benefits of this way of doing business. While live auctions are on hold, Peak has introduced online auctions formatted in a very simple and easy to use platform.

"This current crisis has caused us to



Travertine Tile ~ \$2.00 per sf

such a savings that they otherwise could not have afforded at the retail level."

During this time of a national pandemic, the tides have somewhat turned in terms of how auctions are conducted, but it

be creative, but people are having fun with it," expressed Peak, who indicated people do come in prior to the auctions to look the items and then later bid online. All recommended CDC guidelines are

PRO TIPS...

Peak emphasized the importance of knowing the retail value of an item you want to bid on before you place your bid so you do not over or under bid.



implemented to ensure the health and safety of everyone.

"This is done much like a silent auction," explained Peak. "We set up and lay everything out like a live auction; the only difference is the bidding is done online now."

Peak hopes to return to the live auctions later this summer. Despite the temporary changes, Peak remains proud of the employees who work for him, all of whom enthusiastically ensure everyone has an incredible experience.

"This is not just a job for them. They love the purpose of it and are fully invested in it," indicated Peak, referring to Will Crews, General Manager; Vanessa Frazier, Office Manager; Carole Huber, Auction Coordinator and Chuck Duckworth, Auction Manager. ■

PEAK
AUCTIONEERING
Building Material Specialists™

West Bottoms Warehouse
1628 West 9th Street
Kansas City, Missouri

816.474.1982
peakauction.com



4" Wide 3/4" Brazilian Cherry Flooring ~ \$2.25 per sf

