

Karin Ross has but one job: to find out what her clients want and then to deliver that to them correctly and without surprises. Sounds fairly conventional, right? In theory, yes, but there is so much more to Ross than meets the eye.

to point Z: plan, prepare, order and install. From initial design to the final result, she oversees the entire project, tending to all of the details and putting the client's mind at ease. As a result, she delivers a highly rewarding and enjoyable experience.



As owner of the award-winning design + build company Karin Ross Designs, specializing in kitchen and bath remodels for three decades, Ross has a strategic method of taking the client from point A

A consummate professional, Ross intently and thoughtfully listens to the ideas of the client, provides her own insight, and designs a product with longevity in mind. Her expansive



showroom in Lee's Summit, Missouri is open to the public and is full of myriad samples from which to choose.

A purveyor of timeless, elegant styles, Ross will incorporate certain trends of today within her designs, but does not immerse her innovations too heavily in the current style, preferring to layer just the right amount of modern and classic



touches while leaving the main stage to the more eloquent and distinguished flavors of design for which she is known.

"I make sure everything is done correctly from the beginning," she emphasized. "I have to think of the look and the function of the space as well as take into consideration how it will stand the test of time. I want it to last. I need to fully understand what the client is looking for so I can pre-select items to avoid overwhelming them and to avoid mistakes."

Achieving the end result always brings great joy to the clients, as well as to Ross. As each project evidences, Ross is an undeniable expert at piecing all elements of design together in a way that captures the hearts of her clients. It is at the final reveal that clients ultimately understand the how and the why behind each step Ross incorporated.

"I enjoy the end result, as it looks like it always belonged there and the clients are



ecstatic," she indicated. "I work with my heart and approach each project as a personal one. It's your home, and I put myself in your shoes and will work out



the bugs before you even know they exist."

During the current COVID-19 pandemic, Ross attends to health and safety measures with the same tenacity she does to her design+build projects. Wipe stations are provided throughout the

showroom and cleaning measures are undertaken routinely during all hours of operation. Everyone wears masks and maintains the requisite six-foot social



distancing protocols. Health, safety and comfort are at top of mind for Ross when it comes to her clients. ■

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PRO TIPS...

Ross will look at trends but not necessarily follow them. However, she will include something you want if it truly inspires you and makes you happier. However, she will do it in a way that is easy to change when you are ready, giving you an easy way out. She understands ultimately it is your decision.

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