



Kitchen & Bath Remodeler

KARIN ROSS DESIGNS

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If a bathroom or kitchen remodel is on your mind but you just haven't made that final call, the award-winning design+build team at Karin Ross Designs can help you design, plan and complete the project while simultaneously putting your mind at ease about the entire process and making it a truly rewarding and enjoyable experience. With more than three decades of experience in the industry, owner Karin Ross will strategically guide clients through the process, educating them and helping them understand what can be done and what should be done. Ross brings layers of style and tradition to the table and understands what people want, giving it to them with a spin of what they're excited about.

"My role is within sales and design," noted Ross. "I will meet with clients individually to see if they understand the vision and are on the same page with the designer."

Consulting with clients means assuring they understand what will be involved and what the finished product will look like. This means diving deep into the details. For Ross, this translates to

gathering a full understanding of how the client intends to live in and use the space. Ross will discuss cabinets, whether or not certain walls must be moved or replaced; if the space has to be reconfigured; and she will even focus on the smallest of details, down to what the last knob or handle will be. Nothing is overlooked.

"I will even ask my clients where they want to put their cookie sheets and why and will then offer my ideas and suggestions accordingly," stated Ross. "That is how we go through every single thing. There are many details in this process, and the clients must understand and know upfront what is involved and what has been decided so that when the products arrive at their home, they are excited."

From the beginning, the client will spend appreciable time with Ross. Once the actual work is to begin, that is when her husband, award-winning builder Nick Ross of Nick Ross, LLC, and his crews step in to begin the actual work.

"I show up when the products come in to see what the



installation looks like and will make corrections if necessary," noted Ross. "One way or another, I'm constantly involved."

Karin Ross Designs has a showroom in Lee's Summit that is open to the public and is filled with samples of cabinets, countertops, tile, and various finishing touches. A highly comfortable and welcoming space, the showroom offers guests a relaxing sitting area in a stress-free setting. Once the design selections are made, it's show time!

Ross understands the entire process of planning and remodeling a kitchen or a bathroom comes with moments of stress and chaos, but she maintains great passion for the planning aspects of a project and keeps the clients on track with a focus on the goal.

"Clients might not always see it at 100% until its done, but I get excited. To me, it's like falling in love again. It's both exciting and nerve-wracking," Ross reflected. "I tell clients not to worry, as I know it will look good. It's a process you have to go through, but the final reveal always gives me chills."

As each project evidences, Ross is the consummate expert at piecing all elements of design together in a way that captures the hearts of her clients. It is at the final reveal that clients ultimately understand the how and the why behind each step Ross incorporated.

Ross offers complimentary initial consultations. Her aim is to ensure that not only do her clients know what they want, but that

they are also on the same page with Ross in terms of her unique vision for the end result. This consultation acts as an insurance policy to determine if this partnership will work for both Ross and the client. Once a client decides to hire Ross and her team,

then it often marks the beginning of a wonderful relationship that extends beyond the parameters of the project.

"This is a family business and we treat it as such," noted Ross. "When clients join us, they join our work family. We are there for them and I am involved from beginning to end. In fact, I've become friends with

many of my clients. When you work with us, you get me and my husband all the time. We care about our clients and the project and it shows." ■



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