

SHARON BARRY AND SHERI DYER



When you find the right Realtor for your needs, it's easy to West excited about sharing your enthusiasm and informing others of the amazing experience you had. Associate Brokers Sharon Barry, ABR, and Sheri Dyer, CRS, ABR, CRNC, with Reece Nichols are frequently on the receiving end of such glowing accolades, so it's no surprise clients love working with them because they are, as one satisfied client emphasized, "extremely knowledgeable, reliable, honest and fun to be around."

Sheri began her real estate career in 2001 and from 2008 to 2009, she recruited and managed an office. After that, she was a Mortgage Loan Officer for about a year. Her real estate savvy eventually brought her back to real estate sales, and in her first year in business, she sold \$4.5 million. Because of her ability to excel, numerous honors have landed at Sheri's feet. She was in the very first KCRAR Leadership Right Track Program; a KCRAR

Board of Director from 2007-2009; the winner of the ReeceNichols Ms. Motivated Award in 2015; a graduate of UMKC's Leadership Academy for Realtors in 2018; and is consistently in the Reece Nichols Chairman's Circle for her high level of sales and volume.

Sharon has been selling real estate for 10 years, but previously worked for 24 years in business development for local title insurance companies. Like Sheri, her prowess for gaining velocity in sales seemingly knows no bounds. Last year, Sharon's sales totaled more than \$10 million. Her awards include ReeceNichols' Chairman's Circle for 2016, 2017 and 2018; Better Homes and Garden's Silver Level Award for 2015; Home Builders Association Outstanding Leadership in Sales and Marketing Award 2007; Kansas City Regional Association of Realtors Affiliate of the Year Award in 2000; and Board of Directors 1998 and 2013. Sharon also served on the Board of the Leawood Homes Association from 2014-2018.

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Licensed in both Kansas and Missouri, Sharon and Sheri service the entire metropolitan area at all price points with a heavy focus in Johnson County and along the State Line Corridor. They not only market one of the greatest new developments in northern Johnson County, but thoroughly enjoy working with resale clients as well. Being available on a daily basis is an integral part of their overall plan of action.

Working with Sharon and Sheri is undoubtedly one of the most gratifying real estate experiences one can have. They know what their clients want and deserve and never fail to exceed expectations. This includes exemplary customer service, quick response time, thoughtfully identifying client objectives and listening to their wants and needs so they can get them exactly what they want. This is all accomplished with heaping helpings of energy, enthusiasm, and fun.

"When you hire us, you know that we will be your point of contact throughout the entire transaction as opposed to having your transaction handed off to a junior level agent," asserted Sharon. "We work extremely hard for our buyers and sellers and feel like no one will work harder for our clients than we will."



One of the Greatest New Developments in Johnson County: Meadowbrook Park Community meadowbrookpark.com

This is where luxury addresses and classic architecture live harmoniously with an abundance of trees, lakes and walking trails. As exclusive agents marketing the Twin Villas at Meadowbrook Park, located off Nall Avenue between 95th Street and Somerset in Prairie Village, the opportunity for Sharon and Sheri to work together has allowed them to create a strong presence in this community.

"We were both individually selected to become Community Managers for Meadowbrook Park Subdivision in June 2016. This was quite an honor," recalled Sharon. "We have become a strong



partnership because we share the same attributes, such as attention to detail, and strong organizational and communication skills. Our strengths and differences complement one another."

Working alongside Tom and Gayle French, the exclusive builder of the Twin Villas, Sharon and Sheri are on-site, whether holding an Open House, hosting an event for residents, meeting with potential buyers, or simply being on-hand as the resident experts.

"We work very hard to create a heightened awareness about the community," stated Sheri. "We also host many fun events for our clients and residents and present a welcoming environment for individuals looking for a lock and leave lifestyle in an upscale development offering many amenities, including a community pool for the residents, an 84-acre park with a treetop adventure park playground, four miles of walking trails, a boutique hotel with fine and casual dining and a café style coffee shop with grab-and-go prepared meals, senior living, apartments and more."

Sharon and Sheri enjoy the relationships they develop with their clients and treat every one of them as if they were a close friend or family member. Seeing clients' dreams come true at the end of a transaction is a highly-rewarding experience for them, too.

"We enjoy sitting down with our buyers and sellers as they share their concerns about buying and/or selling their home," said Sheri. "From that point forward we put the pieces of the puzzle together to help them achieve their goals."



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