

# CAMI JONES & COMPANY



When it comes to buying and/or selling a home, you really don't want any surprises. In fact, you probably want a quick, easy, and nearly effortless transaction. But is that really possible in today's market? Well, Cami Jones & Company with ReeceNichols may just surprise you in that regard, so perhaps it's good to have something wonderfully unexpected available to you at a time you need it most.

Let's face it. When you are ready to put your home on the market or if you are in search of a new home, it can be somewhat overwhelming, exhausting and even confusing. What if we told you there was an outstanding team of real estate agents who could extract the worry and stress from the equation and simply walk side-by-side with you to help you navigate that transaction and assist you in finding your way home?

Welcome to Cami Jones & Company, Kansas City's Boutique Real Estate Team. If you have questions about your upcoming real

estate needs, this team has answers. As you begin the next chapter in your life, Cami Jones & Company can offer you premier services to help you reach your goals. They don't just want to find you a house; they want to help you discover your home.

Finding, building, listing or selling a home is one of the single biggest decisions you will make in your life. With the experts at Cami Jones & Company, you are assured a satisfying experience that is equal parts thorough, exciting, and engaging. While there may be a few unavoidable hiccups along the way, this team endeavors to do everything it can to make sure the ride is as smooth as possible. They will wrangle all the details and let you simply enjoy the experience.

When Cami Jones first got into real estate roughly 16 years ago, she didn't just step into this business; she took a giant leap and quickly proved her prowess as a stellar agent. As she honed her skills and continued to educate herself, she gained practical

experience working on a couple of teams before branching out on her own. With her business rapidly growing, Cami fully rebranded herself and hung her shingle as Cami Jones & Company. Her primary goal was to provide clients one-on-one "white glove" service. She had learned along her journey that having a large team did not necessarily equate to reaching higher sales numbers. Instead, she wanted to create a smaller team with solid sales backgrounds whom she could train in the manner she felt would best service the clients.

"I don't aspire to have a large team," indicated Cami, who has been the #4 agent with ReeceNichols for the past four consecutive years and now oversees her team of 10. She simply wants it to be manageable so she can optimally cater to each client. With deep Kansas roots, she appreciates the meaning of community and has a strong, personal knowledge of the city that allows her to find the perfect place for her clients. She won't stop until every box on your list is checked.

Cami understands each client is unique and so is each home. That is why she creates a customized concierge service for each client in order to help them get exactly what they want. Cami and her team members create a hands-on experience that is highly attentive to every single detail from beginning to end. Not only do they act as agents; they are also advocates, trusted advisors, and educators. Clients' comfort and peace of mind throughout the entire process is a top priority for this group.

## PROPERTY SPOTLIGHT



"It's rewarding to me to help people find their future," Cami noted. "As a mom with kids, I know the importance of finding the right home in the right neighborhood with top-rated schools. I come from a small town and never try to be someone I am not. I think people find it easy to relate to me. They trust me and know that I will do what I say I am going to do."

One of the highlights of this team's services is its staging component.



"The most important part of getting a house ready to sell is the staging," emphasized Cami, whose team has the talents to effectively stage homes to appeal to buyers. "We educate our clients on the things to do when putting their home on the market."

When not giving to their clients, this team gives back to the community in many ways.

"We are heavily involved in Callyn's Course for Hope, which falls under the umbrella of Braden's Hope, doing fundraisers and sponsoring events for them," said Cami, demonstrating that helping others is the real legacy for which she and her team will always be known. ■



FOR MORE INFORMATION  
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