

BECKY BROCK

SENIOR REALTOR, KC'S #1 KOEHLER BORTNICK TEAM

It has been said that the truth of one's character is demonstrated through one's actions. Bearing that in mind, Realtor Becky Brock represents the epitome of character.

Charging hard through her 11th year in the real estate industry, Becky is a veritable wizard when it comes to securing superior results for her clients. A consummate negotiator with unwavering passion for her industry and a natural drive, Becky is a trusted partner and expert advisor for her clients. In other words, she gets things done while never forgetting that it is about her clients.

Receiving the perfect introduction to Kathy Koehler (who along with Heather Bortnick) are the leaders of KC's #1 Real Estate Team, The Koehler Bortnick Team, it was an instant match. She has been a respected Top Agent in KC and on the team ever since closing an average of 40 homes a year and a career sales volume of over \$115 Million.

As a result of her tenacity, integrity, and commitment to her profession, she has achieved many accolades and awards including being recognized as a Five Star Professional Agent for several years by her past clients.

Becky is one for whom kindness and compassion are instincts, and she routinely donates of her time and treasures to various philanthropic endeavors. Her contributions in this regard have not gone unnoticed, as she has been honored with the Cornerstone Award for community involvement five times.

"It is important to give back, buy local and help local charities," she says proudly.



Speaking of tenacity, she also gathers strength through overcoming adversity in her personal life. Life throws us all curve balls and Becky knows it's how you react that counts. In January of 2019 Becky underwent a major surgery to remove a benign



brain tumor and spent the first few months of the year in recovery. Becky is the type of person that doesn't let anything hold her down. She will still finish 2019 strong with over 30 closed homes and about \$12 Million in closed volume. She is grateful every day for the support of her family, friends, and clients.

It's not just her competitive drive and ambitious spirit that carry her to her goals; it is also her innate ability to communicate, be persistent, and be empathetic.

"Buying a home is one of the biggest financial decisions a person will make in their lives, and I do for my clients what I would expect someone to do for me (and I have high expectations)," emphasized Becky, who has a strong background in outside sales, consulting and interior design. When she transitioned into real estate, all of the skill sets from her previous endeavors were the perfect assets.

Working with all types of individuals at all price points, Becky has vast experience with luxury homes, new construction, relocation clients, first time buyers, move-up buyers, lake properties, acreage, and more. Big or small, the service remains the same: superior, consistent, and fueled by Becky's unparalleled drive and motivation to give clients the time and attention they deserve.

Choosing the right Realtor is key to a successful transaction and you won't go wrong choosing Becky as your Realtor. "I consult with my clients to discover their needs and wants to get their home sold or to find them the perfect new home" she said.

To that end, Becky does her due diligence and strives to learn all she can about her clients. It's not just about showing houses, it's helping them find a 'home' so they can have the lifestyle they are seeking to create. What do they enjoy? What are their hobbies? How do they spend their free time? Do they have children or pets?

"My goal is for my clients to love their home when they walk in the door." In addition, I want them to enjoy their neighborhood as well as all that Kansas City has to offer" Becky indicated. "I love Kansas City and sharing it with others!" Becky seeks to be a continued Resource for all things home for her clients during and long after a sale. "I also position myself around other successful agents and great mentors while utilizing the many resources and leading technologies my team and company has to offer."

Undoubtedly, this part of her services helps tremendously with clients she serves who are relocating to this city or just moving locally in the area. "I have lived and/or worked in most parts of the city, so I have a superior understanding of the area."



Becky's knowledge of the metro area is as deep as it is wide. She is licensed in Kansas and Missouri and works all over the city. While her niche is mainly Johnson County, KS, she enjoys working in Missouri or rural areas surrounding the city. She awakens each day with a positive attitude and is most often seen with a smile on her face. As a result of her tireless work efforts, Becky enjoys a strong network of referrals and repeat clients, some to whom she has sold multiple homes to in the last decade. Becky's desire is to make clients for life.

"Having a repeat client is the biggest compliment I can receive," she smiled. "It is very rewarding to kind of walk through life with them."

For buyers or sellers, Becky is the one to turn to for a truly enjoyable real estate experience delivered with a professional attitude. Selling or buying Real Estate can be stressful – Becky has the confidence, experience, knowledge and willingness to turn those over into stepping stones to confidently help you 'Turn Your Dreams into an Address!' ■

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THE
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TEAM

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