

Top Lake Specialist

MENDY JARMAN, KELLER WILLIAMS

Tt's been said life is better at the lake, and when it comes to Lakeside living, a few things come to mind: relaxation, a sense of community, health and fitness, privacy, and ample opportunities for fun and entertainment. If moving into that dream lake home is on your radar, but you just don't know where to look or even what to look for, then it's time to get to know one of the top lake specialists with Keller Williams Realty Partners — Mendy Jarman.

significant success with her unique marketing approaches in that demographic. Working with both buyers and sellers, Jarman has great passion for making dreams come true.

"I'm a caretaker. I take care of people," Jarman emphasized. "For me, it's a personal relationship. I can sense clients' emotions and understand what is important to them. I love what I do and often make friendships that extend beyond the transaction."

> Jarman appreciates being a part of the Keller Williams Realty team and gives the company credit for the unwavering support it has given her over the vears.

"There is a team of great people behind me at Keller Williams," emphasized Jarman, whose son is also licensed and helps her in the business. "We have strong leaders who continually provide education and support while also using cutting edge technologies and training to help us succeed."

Because of her ability to truly connect with her clients, Jarman's business is nearly 100% referral-based, and many clients are repeat customers who also happily refer other family

members and friends to her.



A licensed real estate professional for 12 years, Mendy grew up at Lake Quivira and her heart clearly belongs to this breathtaking slice of paradise. Because she loves the lake so much, she is eager to invite other potential home owners to enjoy the benefits of living in this remarkable community. With a focus on exceptional service in the luxury home market, Jarman is a member of the Institute for Luxury Home Marketing and is a Keller Williams Luxury International agent. One of her greatest strengths rests in the lake home market, and she has had

The Lake Quivira Difference

Established in 1922 and located just off I-435 and Holliday Drive, it's always a beautiful day at Lake Quivira. With so many amenities from which to choose for fun and entertainment, this exclusive community offers resort-style living every day of the week. Just 20 minutes from the downtown area, this 224 acre lake has something for everyone: private boat docks; a beach and swim









area with lifeguards; a yacht club; six lighted tennis courts and an available club pro for lessons; a private 18-hole championship golf course with pro shop and an on-site award winning PGA teaching professional; a Saddle Club with stables, an arena and 126 acres of riding trails; and an historic club house for both casual and elegant dining.



Lake Quivira has always tugged at Jarman's heartstrings, and for good reason.

"My family and I moved here in 1969. Of course, I eventually went off to college, got married and moved way. We decided to move back to the lake in 2000 to raise our kids here, first living down the street from my childhood home and next door to my dad and step mom. At the time, my mom and step dad lived in my childhood home around the corner," noted Jarman. "When my mom and step dad moved to Florida, we bought their house and remodeled it. I now wake up every morning and just pinch myself for the great view we have. This is our forever home."

With such strong roots within this cozy neighborhood, Jarman has thorough knowledge of what homes are for sale and when they might go on the market.

"Because I am from here, I know every house at Lake Quivira inside and out," noted Jarman. "When you tell me what you want, I can find it for you."

Jarman emphasized the feeling of family at the Lake Quivira, a place that is both a city and a community.

"This is the place where you are going to know your neighbors, and there are so many activities here that help you connect with those neighbors," noted Jarman. "It's very rare I don't know someone here."

If living by the lake has been on your mind, consider consulting with Jarman. She can easily show you the way home.

"We live in a little paradise here with people of all ages and from all stages of life," she smiled. "It's like always being on vacation here, no matter the time of year."

Working with Jarman translates to results, as well as a highly positive experience. While luxury lake homes are her niche, Mendy also works with buyers in many communities throughout the Kansas City metro area, including Shawnee, Lenexa, Prairie Village, Kansas City, Kansas, and Olathe. ■





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