



Top Real Estate Agent

LINDSAY SCHULZE

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The real estate industry tends to be one in which the sun never goes down and the clock never stops. Respected professionals within this arena are consummate experts at delivering the utmost in service when it comes to meeting the needs of their clients, no matter the hour or the day. Award-winning real estate agent Lindsay Schulze is no exception. In fact, it is a safe bet to say she typically leads the pack when it comes to delivering honest and genuine service, coupled with a heaping helping of integrity, authenticity and humility. Her secret to her success rests in but one word: passion. Schulze has an unwavering commitment to what she does, and it is obvious she loves working with people to help them make their residential dreams come true.

process, providing reassurance, expertise and every ounce of support I can provide them” Schulze expressed. And despite the often-unavoidable challenges of her work, Schulze is an experienced problem-solver who continually gets the job done because she absolutely loves what she does and never wants her clients to be stressed!

Her tireless efforts have catapulted this Senior Sales Executive with the #1 Koehler Bortnick Team of ReeceNichols to continuously hold the top producer award out of a team of 49 agents and beyond. From the beginning, Schulze hit the ground running in her inaugural year back in 2005 earning the Rookie of the Year award and has continually maintained that admirable momentum ever since ranking in the top 1% of all Realtors.

Among the many accolades Schulze has received over the course of her career – which have allowed her to create nearly a 100% referral-based business – include recognition by *KC Magazine* as Best in Client Satisfaction for 2007-2019; honored by *Ingram’s Business Magazine* as one of the “20 in Their Twenties” for 2010; the cover agent for *Top Agent Magazine* with a six-page article in 2015; and *Kansas City Homes & Style Magazine* Top Real Estate Agent for 2015-2019. She is also a certified member of RELO, America’s #1 relocation network that has

given her invaluable experience with assisting clients with the in- and out-of-state relocation process.

Working with buyers and sellers in both Kansas and Missouri at all price points, Schulze is usually on full throttle. While she is part of the #1 Koehler Bortnick team, Schulze operates as a sole agent with seemingly super hero abilities in terms of closing the deal. She closed 2018 with almost \$39 million in transactions and is currently

at over \$237+ million in her career and 700+ homes, all of which has created her a seat as the top one percent of agents in the metro area. It has not always been easy for her, and she has also had to overcome some personal health challenges, but through it all, she consistently out-performs her peers and maintains a steady hand on the pulse of her business.

“Yes, it can be stressful at times, but to move my clients forward throughout the entire process is amazing. There is no greater feeling than seeing them get excited about their new home,” Schulze smiled. “It gives me goosebumps; this is a very emotional business!”

Throughout her career Schulze has refined and perfected her business processes, ensuring a remarkably seamless, streamlined and as stress-free experience as possible for each client. However, despite the dependable efficiency by which she works, Schulze has an impressive way of making each transaction uniquely special for each client.

“Most of the buying and selling transactions are emotional,” noted Schulze, referring to the various stages and reasons of life for which clients sell and/or purchase a new home. “I work with them to the very end, but I leave my door open to them at all times. Many of my clients have become friends and I hold them near and dear to my heart. It is almost like I have 700+ families that are a part of my family.”

It’s no surprise, then, that several of her clients have continued to work with her throughout the years, whether referring other



family members and friends or simply buying and/or selling another home. Some have worked with Schulze ten times and refer her to every person that even mentions real estate. They understand that partnering with Schulze guarantees an extremely satisfying outcome and a highly rewarding experience.

“This business I have created is incredible, I feel so blessed to be a part of each one of these people’s life story,” smiled Schulze. “It’s truly a blessing to me and I enjoy every minute of it.” ■



Whether closing a deal at the crack of dawn or answering a client’s questions at midnight, Schulze gives 100% of her time and attention to each transaction and will not rest until the client is fully satisfied. More than just a real estate agent, Schulze is a life coach, educator, mentor and friend. This is very apparent by her 80+ testimonials on her website.

“It’s my job to be there for my clients throughout the entire



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FOR MORE INFORMATION

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TO READ LINDSAY’S 80+ TESTIMONIALS

LindsaysHomes.com