

Scott Bickford, founder and owner of the award-winning Bickford + Company Residential Architects, could be referred to as the Michelangelo of residential architecture, with his impressive portfolio of truly jaw-dropping designs in all price ranges, inspired because he takes the time

graduating from Kansas State University with a Bachelor's degree in Architecture. And his passion for delivering superior results has never wavered, and, in fact, only intensifies with each passing day. If he could sum up in one word what inspires him to continue delivering unparalleled



to fully lean into what each client desires and needs in a home and crafting his designs accordingly. As specialist in new homes, remodeling and renovation projects, Bickford clearly has the talent. He has practiced and thoroughly honed his craft since he began his career in 1979 after

work, it all boils down to one singular sentiment. "Rewarding," emphasized Bickford. "Happy clients are the best part of this business." As a company that has completed roughly 6800 projects over the years, that



adds up to an appreciable number of smiles, but there is definitely a tried and true equation at work that leads to such outstanding success each and every time. However, Bickford's obvious humility never allows him to stand in the spotlight alone.

"This is definitely a team effort," he emphasized. "I don't do it all."

Bickford has established a highly innovative team of specialized architects and designers that is dedicated to the best in custom residential design services. Each design is expressly based on the individual needs and desires of the client. Bickford listens intently to gain a full understanding of what each client desires and then applies what he describes as "personal architecture."

"By this term, we mean individualized

residential architecture, developed through a team approach involving not only our staff of professional designers but also the builder and especially the client," explained Bickford, a member of the American Institute of Architects and associate member of the Home Builders Association. "We take great pride in creating client-centered custom designs and in resolving



difficult or unusual circumstances to achieve the result best suited to the client."

In other words, Bickford listens intently to fully understand the lifestyle of his clients and how they want the space to function, in a sense, being insightfully thoughtful about the making of the home. Bickford and his team advance the practice of personal architecture with a keen focus on



the clients coupled with an understanding of the environment in which the project is set. As a result, the client enjoys a well-made home that tends to the manner in which the client desires to live.

"We regard the house not just as an

abstract exercise of the designer's artistic virtuosity and technical skill, but also – indeed, primarily – as an adjunct to the client's lifestyle and as an expression of the client's character, values and status," emphasized Bickford. Because of the fully-integrated approach with the client, keen insight is acquired that allows Bickford to develop the one-of-a-kind designs for which he is respectfully known.

"Our goal is to simply try to be the best at what we do," stated Bickford, who also indicated his team really enjoys the custom home end of the business and is open to doing all styles of homes. "That is the fun part of what we do. We also do a fair number of model homes." ■



TRENDING...

Bickford indicated more and more clients are leaning towards the more cost-effective room additions instead of pursuing new construction. "Many people would rather add on to their existing house instead of moving," said Bickford. "Also, the trend now is for more of a contemporary, fresher home with lots of light and open spaces."



BICKFORD+COMPANY
RESIDENTIAL
ARCHITECTURE

913.451.1480
bick.com

