

LAMBIE & ASSOCIATES

The Perfect Team for the Total Home Experience

A unique full service real estate agency, Lambie & Associates will help you find your new dream home.

If you are ready to build that new dream home, Lambie & Associates stands at the ready to help you find the way home. Even though it may seem quite overwhelming initially, building a new home comes with many exciting rewards, and if you partner with the right team to help you successfully navigate this often unfamiliar path, you will discover just how amazing it can be.

The equation for a perfect real estate team with a niche in new home construction is really quite simple. Just partner the 40+ years of experience from award-winning builder, Jim Lambie of Lambie Custom Homes, with a solid team of dedicated and experienced real estate agents to create a combined 80+ years of solid experience in the industry, and you have Lambie & Associates, a Keller Williams Partner. Choosing a builder for your new home is one of the most important decisions you will make. Working with the right agents throughout that process is equally important.

"We have the perfect combination of builder and agents to provide our clients with a truly unique and outstanding experience," emphasized Lambie.

Lambie & Associates will be there for their clients every step of the way, ensuring a process that is as smooth and seamless as possible. In fact, this team is committed to ensuring clients truly enjoy the process of creating their dream home.

While Lambie Custom Homes is dedicated to creating beauty, value, quality and integrity to make dream homes come true, Lambie & Associates passionately help clients get that new address they seek. Team members include Lambie, Jerry Kelso, Dannie Morse, Heather Kelso and Liz Paris, all of whom work with each client's best interests at heart.



Overseen by Jerry, this team puts its primary focus on new construction in area subdivisions in which Lambie Custom Homes builds, including the Enclave at Prairie Star in Lenexa, Kansas; the Enclave at Cedar Pointe in Leawood, Kansas; and the Estates of Foxfield Village in Olathe, Kansas and coming soon the Villas of Red Bridge Greens in Kansas City, Missouri. While they do assist home buyers within the resale arm of real estate, their niche and unparalleled experience rests in new construction projects.

As Associate Brokers with licenses in Kansas and Missouri, Jim and Jerry understand that the best way to make the home building process a fun, enjoyable and memorable one is to simply communicate, openly and honestly.

"We talk to people," he expressed. "We do all we can to educate them on the process and are there to answer any questions they might have. New construction is our specialty and our focus. It's what our agents do best."



BACK ROW, LEFT TO RIGHT
Jerry Kelso, Jim Lambie and Dannie Morse
FRONT ROW, LEFT TO RIGHT
Heather Kelso and Liz Paris

With 40+ years in the new home construction arena, Jerry stands as a respected fountain of knowledge. He has taught numerous classes on new home sales to agents throughout the metro area through ReeceNichols and has a thorough understanding of contracts, blueprints and virtually everything related to the entire home building process, from first spade to final walk-through and beyond.

Jerry and the rest of the team understand that purchasing a new home is typically a bit more complicated and perhaps even more intimidating than buying a resale home. This team of agents are the trusted experts with vast knowledge in this arena, as they have experience in the entire building process.

"Building a home is not a perfect science; there is some risk," noted Jerry. "However, what we do to eliminate those risks is to know precisely the buyer's expectations. It is our job to make this as fun and enjoyable as possible. That is our goal."

Of course, before building that new home, you probably have a current home to put on the market. Lambie & Associates can provide a phenomenal experience that results in selling your home quickly. With the unique benefits offered by Jim and Jerry, clients have access to experienced professionals who can evaluate their

home before it goes on the market, as well as provide their expert opinion as to any and all issues to be addressed early so clients can secure the best price in the shortest amount of time. Jerry knows exactly what to do to ensure the home is highly desirable to buyers, and when it comes to the inspection process, Jim's background in building award-winning homes translates to the experience to effectively assess the overall structure of the home. As a result, clients can focus on moving into their new home.

"We love helping people realize the dream of building a home," smiled Jerry. "And we are going to have a good time together throughout the whole process." ■



6850 College Blvd., Overland Park, KS
913.669.8000
kw.com