



Top Real Estate Agent

LINDSAY SCHULZE

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Several elements go into the equation of making a successful real estate agent: attention to detail, knowledge of the industry, availability, passion for the job, being an effective communicator, the ability to remain consistently proactive, the patience to listen, and the motivation to succeed on behalf of the client. A good real estate agent can be difficult to find if that person lacks some or all of these qualities. A great real estate agent is known for all of these qualities, but a top real estate agent brings a decided edge to the mix. Meet Lindsay Schulze, ABR, Senior Sales Executive with ReeceNichols. She is a respected and known go-getter in the industry. From her first day in the business nearly 14 years ago,

Schulze has operated on full throttle. There is no denying she sets ambitious goals for herself, but this inspired motivation has less to do with herself and more to do with the clients she serves.



Acreage Home Available
\$3,499,950



"I am always on for my clients," Schulze asserted. "I never stop working for them." What fuels her spirit is her passion for what she does, and she clearly enjoys doing all that she can to ensure her clients not only realize she keeps their best interests at heart, but that she will be with them every step of the way, working towards a completely satisfying experience.

A respected partner of the #1 Koehler Bortnik Team, Schulze, a noted five-star agent, is no stranger to the constant flow of awards and accolades, consistently receiving top honors and recognition for her continued commitment to providing the best in customer service, which explains why her business is 95% referral-based. The numbers definitely speak for themselves, and Schulze is deserving of a hearty round of applause for locking herself in as the #1 Top Producer with Koehler Bortnik in 2017 with nearly \$30 million in sales. For a quick snapshot of her impressive career, Schulze sold over \$200 million in sales and has completed in excess of 605 transactions as of August 2018. Even when the market is tumultuous and unsteady, Schulze continues to confidently navigate those rocky waters with a pleasant and spirited attitude from which she never seems to waver. Being a top real estate agent is not always something that is learned; it is also something that is innate, and it appears Schulze was truly born to be in this role.

"I love my job, every ounce of it and would never do anything else," she emphasized. Yes, she will take calls at 11 at night or early in the morning, if it means keeping the client informed, advised and on the receiving end of a successful transaction with as little stress as possible. In fact, despite weathering some ups and downs in the market this year, Schulze is still confidently on track to hit the \$35+ million in sales mark by the end of the year. Detail-oriented and completely in control of every step and aspect of each transaction, Schulze is known for her strict attention to detail and remains on top of everything from first consultation clear through the closing...and even beyond.

It is important for agents to stay in constant communication with their clients, and even if something seems insignificant to the agent who has been in the industry for years, it may still be highly

important for the client. Schulze understands the importance of that philosophy and also appreciates that buying and/or selling a home can be quite stressful, so she works diligently to ensure the client feels supported and happy throughout the entire process.

"You just do a good job and continually keep your clients informed," she indicated. "It's always important to follow through and remain continually available, ensuring that each client's transaction is the best transaction ever."

When you excel at what you do, word gets around, and Schulze's track record makes it an easy decision for past, present and potential clients to pick up the phone and call her. And the 72 testimonials on her web site confirm her continually growing popularity among her client base.

One of her recent clients gave full testament to Schulze's character and integrity, referencing the many noteworthy attributes Schulze brings to the client relationship table, including trustworthiness, professionalism, accessibility, respectfulness, and helpfulness, along with clear and timely communications.

"All of these totally describe Lindsay as a person, whether she is working in her business or not," noted the client. "She is the kindest, most pleasant person, and she cares so much about her clients. She is always upbeat, very outgoing, positive and such an amazing business woman." ■



FOR MORE INFORMATION
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