



Innovative Home Builder

FOUNTAIN CITY CUSTOM HOMES

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Randy Dalrymple doesn't just build houses, he builds homes. It isn't long after starting a conversation with Randy you know you're dealing with a creative homebuilder. He's passionate, energetic and dreams big when he starts talking about building homes.

Randy began his career with an Engineering degree from Kansas State University in Construction Science. He worked as a Project Manager for commercial companies, as well as owning his design/construction company since 1986.

His philosophy is to help homeowners from start to finish, "We are a turnkey company." Fountain City's list of services include; financing, in-house design, securing lots and property, purchasing acreage, green building, smart home installations, custom remodels and interior design.

What's great about Randy's design process is that he listens to the homeowner, understand their needs and creatively visualizes their home plan in 3-D. After approving the floor plan, they begin to secure financing. He connects his clients with Rick Mann at Fortress Home Loans to get affordable financing. Rick makes the whole process simple and they work to secure the lot and property. When working on the construction phase, Randy collaborates with his team and oversees the entire project until completion.

As a custom home builder, he has found that he has a clientele that

is committed to "building green." Sustainability has become a buzzword in the industry for products that are "eco-friendly and conserve energy." Randy said he tries to find energy-efficient solutions that are Energy Star rated but are also affordable to the homeowner. He has built homes with solar energy systems, geo-thermal systems, radiant heating and a variety of other products that help make your home green and conserve on energy. "Years ago, I had a homeowner who was

building a home in Calvin Crest and wanted her home to be as green as possible with all the bells and whistles. The lady was allergy conscious and wanted the rooms to be painted with low Volatile Organic Compound (VOC) paints. We found a milk-based paint that was eco-friendly and manufactured in New Mexico," he stated. "We installed a hydronic heating system and every time we turned around she found something new that was eco-friendly. This was

way back in the 90's." Randy continued, "Any other builder would have not taken on the challenge. It takes a true custom builder that has the patience and commitment to customer service." The trend to build custom homes that are green continues today and Randy has built over 600 homes in his career.

Interestingly Randy was one of the first homebuilders in KC that had cutting-edge "smart technology." Randy said, "Let me tell you a story...



In 1993, we were building homes in Deer Creek. My brother developed software for a voice activated home. We named her Charlie. She would respond when you called her by name "Charlie, turn off the fountain" and Charlie would answer back by turning it off. Today, smart homes are becoming very popular and they help save on your electricity bill by monitoring the air temperature and adjusting according to your settings. Smart homes are the future of homes and we are innovating the way." A "Smart Home" defines a home whose electronics, HVAC and security systems are remotely controlled via Bluetooth technology.

"In today's market, we're one of the last true custom builders in the market," expressed Randy. Randy's craftsmen customize the finishes and details. From fireplace surrounds to casements to crown moldings, they have built crown moldings using 13 different wood trim pieces to create beautiful trim in one example. They were awarded the contract to refurbish the Shawnee Indian Mission located near the Plaza, because of their manufacturing ability. The mission was established as a manual training school attended by children from the Shawnee, Delaware, and other Indian nations from 1839 to 1862. Randy's team

was chosen in part because they had the manufacturing ability to make all the trim and molding look like it did back in the 1800s. "It was a working farm and when we got done it looked like it did back in the 1800's. Upon completion, the Kansas State Architect wrote a recommendation letter applauding us for our workmanship."

Fountain City will be the preferred builder of Tycon Development's "Tycon Summit" which is a new 140 lot housing development in Kansas City, Missouri, Randy is also the builder and the developer at "Suttle Woods" in Shawnee, Kansas. Both developments start in the \$200's and will be available in the Spring of 2019.

Interior Design provides a soul to a home and makes the space more pleasant and livable. Terrie Dalrymple, with Designs by Dal, provides this sense of style to the homes Randy builds. From material selection, paint color, lighting, fixtures, tile, carpet, cabinetry, and stain — to exterior brick and paint colors, Terrie makes the home an inviting place.

If you're looking for a high-quality home with personal service and expert attention to detail that will exceed your expectations, make an appointment with Randy. The team at Fountain City Custom Homes is enthusiastic about helping homeowners create the home of their dreams! ■



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