

# THE MOORE HOMES TEAM

REECE NICHOLS REAL ESTATE

If you think you deserve Moore when buying or selling a home, you are right. The Moore Homes Team of ReeceNichols Realtors agrees and promises to provide you with the attention you deserve while

Licensed in both Kansas and Missouri, The Moore Homes Team is eager to assist homebuyers and sellers all across the metro area.

When you first meet Lisa Moore,

only client; that's the kind of exclusive attention we provide."

Clients of the Moore Homes Team have the advantage in this competitive market. When a new house is listed, they have multiple agents who can assist with getting them in first.

"We've developed strategies to help our clients WIN when a bidding war is happening," noted Moore. "If I am out showing homes and my clients want to write an offer, I can call another team member to assist with contract preparation giving our clients a huge advantage and getting their offer in, as time is definitely of the essence in this volatile climate."

The team's core values: Together, Each Accomplish, More, allow for accommodation of more buyers and sellers, which ensures exceptional service for every client.

Sellers also benefit from the team concept.

"We have proven systems in place that help our Seller clients achieve

maximum dollar by providing detailed market analysis, professional staging, cleaning services, and various contractor references to assist in getting the property 'market ready'," Moore said. Clients can put their confidence and trust in this real estate team with an end result of complete satisfaction.

Moore, the Senior Sales Consultant and Team Leader, is joined by Mallorie Moore, Sales Consultant; Angelo Zuniga; Sales Consultant; Gina Gialde, Senior Sales Consultant; Marissa Schulte; Sales Consultant, and the glue that holds their team together: Kerry Seck, Director of Marketing. The team's combined experience and expertise ensures a flawless transaction.

It should come as no surprise that Moore has a few accolades hanging on her wall. She, and her team are consistently



For Moore, the relationship does not end at the closing table. She keeps in touch with past and current clients, whether she is dropping off a "pop by" or just sending a note of appreciation for their business.

*"They sold our home in four days at full asking price and saved us over \$10,000 on our new home. The Moore Homes Team sets the standard for service and dedication to their clients!" ~ Satisfied Clients*

Moore and her team work tirelessly providing helpful and valuable information throughout the entire process to ensure each client receives the best deal when buying and maximum dollar in the shortest amount of time when selling.

From CMA preparation, offer presentation, negotiations, inspections, re-negotiation, buyer screening, feedback, follow-up and more, this top-notch team leaves no stone unturned when ensuring only the best results for the clients they serve. ■



recognized as one of the Top Agents in the KC Metro area and are in the Top 1% of ReeceNichols. Moore attributes these accomplishments to her philosophy that emphasizes "If I take care of my clients, they will take care of me."

Moore's unique commitment to client relationships is an invaluable reason for repeat business and personal referrals. In fact, Moore Homes continually receives high praises from a growing group of extremely satisfied clients.



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delivering "Moore value, Moore service, Moore results!" Led by Lisa Moore, this ambitious real estate team can be described in one simple word: *SERVICE!*

you will be welcomed by a passionate, experienced, knowledgeable, driven and above all, friendly and fun-loving presence. Lisa strives to treat each client as if he or she is her only client, as personal, unmatched service is her number one priority. For 17 years, Moore has provided countless clients with positive results when buying or selling a home.

"Our team's focus is service and we strive to treat every client the way we would want to be treated, whether it's making their first purchase or selling their largest investment," Moore explained. "Each client should feel like they are our

