

With two decades of experience in the real estate arena, Deb DiPonio has a firm grasp on what it takes to achieve success in this business, not just for herself and her team, but primarily for her clients. It is her express mission to provide the most personalized real estate service possible, and with her experienced team at the ready, DiPonio never misses the mark.

Individuals with a wealth of experience in many other industries and disciplines. As a result, there is essentially someone on this team for everyone; someone who can easily relate to a client's needs, desires and personal situation, allowing for a more positive, fun and seamless transaction. DiPonio & Company is focused on achieving the client's goals and dreams.



After working for several years on her own as a real estate broker, DiPonio joined forces with ReeceNichols in Liberty in 2008, and after witnessing the exciting growth in the Northland, eventually decided to form her own team. However, this is not a typical team. It is an experienced and trusted group of dependable, compassionate and knowledgeable

Specialists in many facets of home buying and selling, these agents can assist with historical homes, rural homes, new construction and interior design and staging, among many other areas. Clients can easily put their confidence in this team for all of their buying, selling or building dreams, as the team's express mission is to "Help you find your home,



one door at a time."

Choosing to partner with DiPonio & Company translates to partnering with experience, 100% availability, exceptional service, honesty, and, yes, fun. With 60 years of combined experience among all team members, this team thoroughly understands all facets of the business from top to bottom. With six licensed agents and an unlicensed administrative assistant, DiPonio & Company lists and sells on both sides of the state line and collectively has sold over \$16 million per year for the past three years in a row. The team is the perfect fit for its clients because DiPonio has gone to great lengths to ensure there is an agent perfectly suited for most anyone's needs.

"Because my primary focus is mainly on new construction (currently in Staley Hills, a Hunt Midwest community in the Kansas

City Northland area), I needed to assemble a phenomenal group of experienced people to back me up," explained DiPonio. "As a result, we have an amazing team that has something for everyone."

Mila Blurton, a former equestrian, has extensive knowledge on buying and selling properties. Interested in some land with a barn and practice arena or want to purchase a Bed & Breakfast or historical home? Blurton knows precisely what questions to ask and bases to cover. Her in-depth knowledge of buying and selling such unique properties, in addition to "normal" real estate, makes her a great match for someone in the market for these types of properties.

With a Master's degree in Interior Design from Parsons School of Design in New York City, Lisa Anderson can expertly and effectively stage a home, knowing first impressions truly count. Anderson began flipping homes before transitioning to real



estate and knows just the touch points to address to make a listing present with that enviable "wow" factor, even if it is something as simple as painting the front door.

Tenacious Ashley Amos, a young mom to three small children, understands the needs of young families and what those



growing families want. New baby on the way and running out of room? Amos can find the perfect home to meet your needs.

Highly detail-oriented, Nancy Wienands will leave no stone unturned, whether helping you buy a home or sell your home. She has distinguished experience in all facets of real estate matters and can even help you with properties with acreage.

In addition to being one of the most

Transaction Manager Amanda Evans is responsible for ensuring all files are in order. Among her many duties include distribution of mailings and flyers as well as preparing all closing books for clients.

Having a diverse group of experts has given DiPonio the best recipe for success.

"Our differences work for us," she smiled. "We've got the designer, the house flipper, the historical expert and so much more. You cannot know everything in this business, which is why the team concept I have developed is so important. I found good people who do know the things I don't know." ■



Deb DiPonio

DiPonio & Company

816.564.0051
debd.reecenichols.com



ReeceNichols
REAL ESTATE

