



Top Real Estate Agent

LINDSAY SCHULZE

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When Lindsay Schulze sets goals for herself, she doesn't let anything get in her way. Always on full throttle, this leading agent is on a mission, not simply to propel her career to great heights, but to deliver the best in service, experience and knowledge to her clients practically 24 hours a day, seven days a week. When you partner with Lindsay to buy or sell a home, you have a committed and trusted advisor at your service. Lindsay allows nothing to fall through the cracks and gives you the confidence that she will do exactly what she says she will — no excuses. From that first handshake and friendly "hello" to the final signature at closing and even far beyond closing, you will quickly come to realize that with Lindsay, you not only have a remarkable leader in the real estate industry but a trusted friend for life.

Lindsay could certainly cover an entire room with all of the awards and recognition she has received throughout her auspicious career, but such accolades are not what drives her. What inspires Lindsay to get up, get out and get going every single day is the realization that she is doing something to positively impact the lives of her clients.

"The 'Thank You,' — the high you get in this business is not available in any other profession. I am setting them up for their life. Your home is where your story begins," she emphasized.

What fuels her spirit is her passion for what she does. It's clear

she enjoys ensuring her clients know she keeps their best interests at heart and that she will undoubtedly be with them every step of the way. Her main goal being to provide her clients with a completely satisfying experience from start to finish. This is seen in her 65+ testimonials on her website.

The proof of that dedication can be found in the results of her work. In 2016, Schulze's home sales exceeded \$25 million. This year, she has already sold \$23+ million and started this year in March due to the birth of her third child. Her tireless efforts have catapulted this Senior Sales Executive to the annual top ranking amongst all sales professional and for the #1 Ranked Koehler Bortnick Team for years. From the beginning, Schulze hit the ground running. She started selling homes in 2005 and immediately proved herself a stand-out in taking home the Koehler Bortnick Team Rookie of the Year award. She never stopped gaining momentum and has increased her annual sales totals in every year since.

Schulze's impressive list of accolades include: Best in

Client Satisfaction by *KC Magazine* for 2007-2017; honored by *Ingram's Business Magazine* as one of the "20 in Their Twenties" for 2010; the cover agent for *Top Agent Magazine* with a six-page article in 2015; and *Kansas City Homes & Style Magazine* Top Real Estate Agent for 2015, 2016 and 2017. These awards and honors are just part of the reason that Lindsay's business is almost 100%



referral based, a fact of which she is more proud than any award she has won to date. She is also a certified member of RELO, America's #1 relocation network that has given her invaluable experience with assisting clients with the out-of-state relocation process.

Certainly, with such an impressive resume, Schulze must have a few secrets to success up her sleeve, but in reality, it is all about doing the best for her clients.

"You just do a good job and continually stay in front of your clients," she says. "It's always important to follow through and remain continually available, ensuring that each client's transaction is the best transaction ever."

As a part of that unwavering commitment to her clients, it is the little touches that add up to significant accomplishments.

"After my client closes on their home it is not 'goodbye'; it is the beginning of a friendship and partnership to ensure their home

within the real estate arena. Lindsay offers a cornucopia of trusted resources from trustworthy lenders to reliable plumbers; Schulze is somewhat of a real estate Google.

As 2017 turns the corner to its final quarter, Schulze keeps her eyes on the horizon and will continue to set her sights even higher as she embraces a career that means the world to her.



"I will never do anything else professionally," she said. "I am so blessed and fortunate and I am extremely thankful to be able to do this job."

By all accounts, her clients are equally blessed to have her in their corner. ■



continues to be their best investment. My top priority is to ensure my clients make money with each home," she said.

It's that open door of authentic communication that remains open long after the ink dries on the closing documents. Lindsay continuously dedicates herself to her clients, past, present and future, as somewhat of a fountain of knowledge and resources



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