



# Top Hometown Real Estate Team

## BECKY BUDKE & BRETT BUDKE

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If buying or selling a home seems like an overwhelming task, then why not let an experienced team with a proven record of success do all of the heavy lifting for you? In Kansas City, the Budke name is synonymous with complete client satisfaction from beginning to end when it comes to the home buying or selling transaction.

A leading real estate agent for more than 30 years, Becky Budke knows the market well, especially the Johnson County area, and brings to the table not only a wealth of experience, but also a cornucopia of knowledge. Her clients fully trust Becky throughout the entire process, as she is committed to thorough follow-up, attention to detail, and delivering the utmost in customer service. If you have ever wondered what it is like to experience true royal treatment, then you have definitely come to the right place.

Born and raised in Garden City, Kansas, Becky has a solid sense of what hometown service should feel like while also providing unparalleled professionalism in equal measure. In addition to her phenomenal industry talent, Becky has partnered with her son

Brett, who essentially cut his teeth in this industry, learning the tools of the trade while observing and helping his mom as a young boy.

"I started mowing yards of the houses for sale when I was a kid," Brett recalled. "I was also the sign boy!"

When Brett was half-way through his academic career at the University of Kansas, he attended a real estate seminar with Becky and was hooked. By joining forces and bringing together their own unique sets of talents, Becky and Brett have created a winning combination, delivering honest advice on pricing and strategies, ensuring maximum value for the sale of each home. Brett's high-energy presence and drive to deliver the best results possible are a perfect complement to Becky's ambition and desire to make each transaction efficient, fast and reliable. As a result, the Budke name continues to make waves.

"We pride ourselves on our referrals and the personal attention we provide for each client from start to finish," emphasized Becky.

One of the greatest tools at their disposal is their ability to



openly and honestly communicate, and, in fact, they often over-communicate, providing more information than might actually be required or needed, but doing so to fully educate and guide each client through the transaction, maximizing the value of the client's home for sale.

In the past decade, Brett and Becky have closed over 781 homes, and before Brett joined forces with Becky, she had sold at least 1,200 homes, garnering experiences in all market climates. It is that very experience that speaks volumes for this team's ability to provide the best experience for each client.

"We can guide clients through all types of markets," she noted, referencing their standing as continually remaining among the top 25 teams in the metro area while simultaneously competing against much larger teams. Brett and Becky have put together a leading team in the highly competitive Kansas City market and have been consistently ranked in the top 1% of all real estate agents and companies in the metro area, helping an average 65 families per year find their way home.

In addition to the skills, experience, and knowledge this team brings to the table, each client has access to a professional photographer, a home staging professional, and a production manager who handles a variety of behind-the-scenes tasks to ensure each transaction is as seamless as possible and to help clients confidently navigate the entire process of buying and/or selling a home. Let the current numbers speak for themselves: To date they have sold a combined 55 homes this year alone

and anticipate hitting close to \$30 million in sales by the end of the year. Further, the average number of days a home sits on the market with their sign in the yard has been six days this year. Brett has also had the unique experience of representing buyers on HGTV's House Hunters show, one of which is featured in this issue,

and which has given rise to the continued success of the Budke real estate name.

"It was pretty exciting to have 90 million people watch the show," Brett smiled.

Aside from the obvious upbeat and positive energy this team has for its clients, that heart of service extends to the community, and it is not unusual to find either of them giving of their

time to multiple volunteer efforts, including the Juvenile Diabetes Research Foundation and 100 Women Who Care. Giving to others in so many ways is truly an instinct for this team. ■



# Budke&Budke



FOR MORE INFORMATION

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