

Midwest Design & Remodel

WHOLE HOUSE REMODELER

 Γ rom a mid-century modern house in Prairie Village to a cutting edge modern home in South Overland Park, Midwest Design & Remodel's beautiful work is sprinkled throughout the KC Metro

owner of Midwest Design & Remodel, was responsible for creating the design and working with the subcontractors. "Many were considered lost causes, but we turned them into beautiful retreats that



and beyond. Founded more than 25 years ago, this award-winning firm started their business by designing distressed apartments in the 80's. Kathy Weiss,

people loved," Weiss said.

Today, Midwest Design & Remodel brings that expertise to hundreds of clients around Kansas City. Most of their business



comes from previous customers, which speaks volumes about their work and service. They bring a unique perspective and clients not only value Weiss' creative design approach, but attention to details during the remodel process. "Creating a trust and open dialogue from the beginning of a project is key to our success," says Weiss. "Our process begins by sitting down with the client and asking them what inspires them, what they're looking for in their home and finding out about their

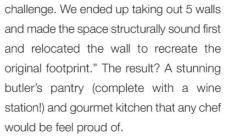




specific lifestyle and budget. We aren't afraid to ask the tough questions, like what are the most important things you must have? Is that faucet a deal breaker? Is this your forever home or a starter?" And the big one, "How are you going to survive a kitchen remodel? Are you going to be able to live with a full gutted kitchen for 4-6 months? We like to prepare them for the dirt and dust, as there will be plenty of it."



That dirt and dust pays off. They just finished revitalizing an historic central Hyde Park natural stone home you might know as the 2017 Symphony Designers' Showhouse. Weiss calls it their most unique project so far. "The homeowners wanted a gourmet kitchen with a butler's pantry — they entertain and it was quite a



What makes Midwest Design & Remodel unique? They are a full service, turnkey design company. With two other designers on staff and a professional contractor, clients get the best of both worlds. "We really do it ALL and you don't have to

spend time driving around town making 10 trips back and forth to Lowe's. We control the whole project and schedule to ensure we come in on budget and on time," says Weiss. And this is something she refuses waiver on. She won't even take the jobs when the homeowner says they will pick out the things themselves or ask to do the demo. She needs to make sure the item she is putting in your home is of the best quality. "The homeowners love the fact that they have to do nothing. They don't worry about anything."



PRO TIP...

Don't be afraid to mix design styles – rustic modern is a favorite. Don't be afraid of color. Be unique and bring in things that you love. And you don't have to follow the trends — Be individual.



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