

Known as Kansas City's premier tile distributor of fine porcelain tile and natural stone, Central States Tile, Inc. brings an unparalleled level of expertise to the tile industry that far exceeds the standard. At Central States Tile, Inc., top quality products, exceptional customer service and satisfaction and the latest in tile and stone collections are what clients can continually expect.

Founded in 1989 by owner Gary Sowell, Central States Tile, Inc. is one of the top resources in town for higher-end tile and stone, and the company has a strong focus on Italian tile, known for its luxurious appeal and durability.

"The Italians are known as strong innovators and trendsetters," indicated Sowell. Because Sowell works in conjunction with numerous Italian factories on a regular basis, his showroom boasts



a cornucopia of exciting samples from which to choose. Central States Tile, Inc. prides itself on providing a tremendous selection of higher-end materials that are



available and in stock. "We offer a great collection in our showroom and are proud of it," stated Sowell.

Because the people who work for Sowell are regarded as some of the best in the industry in terms of expertise, competency, education and loyalty, they stand at the ready to assist clients as needed.

"Our employees are extremely well-versed in the trade and truly know and understand the tile business. If you have something in mind with respect to a certain type of tile or stone, they can discuss the pros and cons with you and help you make an educated decision," said Sowell. Additionally, the company has three in-house designers who can assist with selections and help clients navigate through the samples, which can be checked out at no charge. They will also educate clients on the unique differences between porcelain tile and natural stone.

A highly-versatile product, porcelain tile comes in a variety of options to suit any style of room, and with the advent of newer digital print technologies, Central States Tile can create the look of rich wood or rustic stone realistically onto the tile. Additionally, porcelain tile is low-maintenance, resistant



including travertine, marble, granite, limestone and slate. Each comes with its own characteristics and distinguished

For Sowell, in addition to providing superior products, he also demands exceptional service from himself and his

employees and refuses to miss the mark in that regard.

"We are about quality and service," emphasized Sowell. "We stand behind our products and treat people how we want to be treated."

Central States Tile, Inc. is a wholesaler, but is open to the general public for tile selections. They are happy to work with your tile contractor or designer to help you achieve your vision. ■



to scratches, comes in a wide range of designs and textures and is non-porous.

Elegant and unique, natural stone is a great addition to your interior design style and it comes in a variety of types,



look. No two pieces are the same and the variety of colors in variation add to the appeal of natural stone. However, as it is a porous material, it does need to be properly sealed.

PRO TIP...

Natural stone such as marble and travertine can give you a beautiful varied look. Although, it's always a good idea to consider porcelain tile to give you a natural look with less maintenance and lower costs. Porcelain tile is available in a variety of styles which include marble, concrete, wood and more. The digital print technology makes it hard to even tell the difference!



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