

hen you have built in excess of 1,200 homes in all parts of Kansas City, you have essentially proven your expertise in the industry. While J.S. Robinson Fine Homes definitely has a solid reputation for quality, value, reliability and honesty in its nearly 30-year history in the metro area, it's not just because of the production number; it is also because of the experience this team has in building relationships. This team has a solid focus on its customers, especially when it comes to giving them the home they truly desire.

Specializing in custom homes at all price points, from the low \$400,000 range to magnificent, luxury homes, J.S. Robinson Fine Homes truly is a full service builder, offering a variety of floor plans, including villas, 1 ½ story, two-story designs and estate homes.

"We are open to whatever makes the customer happy, whether it's their own unique plans or revising our own," said Jeff Robinson, President of J.S. Robinson Fine Homes. "The fun part for us is seeing a family really happy."

J.S. Robinson relies on a solid team and network of multiple suppliers, subcontractors and tradespeople, all of whom are prequalified and carefully selected to ensure their reliability and integrity align with that of J.S. Robinson. When building a J.S. Robinson home, every detail is carefully attended, down to the last finishing touch, all of which is meticulously crafted and assembled. A J.S. Robinson home is not just finished; it is fully completed.

No matter the design or location, the real secret behind the success of this company is its commitment to premier customer service.

"My mission has been helping families and the conduit to helping families has been through J.S. Robinson Fine Homes," Robinson

expressed. "Not only do we offer amazing customer service, we are also committed to taking care of the families, and that commitment starts form the initial dialogue clear though the entire process. Robinson

PRESENTS THE TIBURON MODEL



and his team are fully present for the clients every step of the way, exercising excellence throughout the entire home-building process. In fact, there is nothing ordinary about this company.

"We provide significant upgrades in our homes that are our

standard features," noted Jessica Miller, office manager, referencing the incorporation of higher-end materials, exceptional trim packages and quartz countertops, for example, as part of that standard. "We also work with quality and experienced subcontractors who have been with us for many years and with whom we have long-standing relationships."

Miller likened Robinson to a creative visionary. "Jeff is extremely creative and artistic and has such a great eye. He intentionally works to understand exactly what the client desires. He personally meets with homeowners, sets down and turns their visions into plans. He is extremely hands-on in the initial part of the process."

An award-winning builder, J.S. Robinson Fine Homes can display copious awards in its proverbial Hall of Fame, including last fall's Parade of Homes — Pick of the Parade Grand Prize; American Dream Award Grand Prize; First Place Distinctive Plan and Design; and Runner-Up on the American Dream Award. However, Robinson's true reward exists in knowing that his clients trust he will not only listen to their vision, but also deliver within budget, offering suggestions and literally going room to room specifically planning out every square inch of space.

The company also has an in-house Design Center, showcasing new and exciting products, and has further added to his growing team to keep pace with the demand for Robinson's craft and expertise.

"We have the strongest team we have ever had, all based on our growth," indicated Robinson, whose team is not only known for its exceptional talent but also for continued awareness of market trends. Additionally, floor plans are designed with optimum use and flow in

mind, ensuring the functionality of each space is just as prevalent as the interior design and décor, providing a true partnership of form and

function that expressly caters to the client's wishes and lifestyle.

913.298.9296 • JSRobinson.com

S P O N S O R E D C O N T E N T

One of the company's increasingly popular designs is the Tiburon. With 3,855 square feet of living space, this stylish home has five bedrooms and four bathrooms. A reverse 1 ½ story design, the first floor encompasses 2,378 square feet while the lower level offers 1,477 square feet. The main level has a great room, master suite with accompanying laundry room, bedroom and bath; another bedroom and bath that could serve as an office; kitchen, walk-in pantry, dining area and great room. A covered deck and grill deck is on the back of the home.

On the lower level is a bar area, media room, bathroom, two bedrooms (one of which could be converted to an exercise room) and additional storage space. The home also has a three-car garage.

When you build a home, you expect lasting value and outstanding customer service. J. S. Robinson Fine Homes never misses the mark to that end, remaining fully committed to excellence and integrity, all of which flourish in a unique team environment that gives its people the power to be their best while simultaneously delivering the best.



For more information on J.S. Robinson Fine Homes, visit them online at JSRobinson.com

16 | KCHg'S TOP HOMES 2017 | 17