



LUXURY HOME SPECIALISTS

THE GOLDSTEIN TEAM

SUZY AND ERICH GOLDSTEIN



The real estate professionals who comprise the award-winning Goldstein Team (Hallbrook Realty & Better Homes & Gardens, Kansas City Homes) are one of the reasons why Kansas City has such a great name within the housing market. These experienced and trusted individuals have become a solid group of industry experts who have the competencies, skills, and unique understanding of trends and market knowledge that have set them apart from the pack when it comes to serving those who desire to buy or sell a home within the luxury market. This group truly knows who the affluent consumers are and what their priorities are, exercising an in-depth knowledge of available inventory and related amenities that are associated with the luxury home arena.

However, just because they serve a higher-end clientele does not mean the home you wish to buy or sell necessarily has to sport a

million-dollar price tag. That's because owner/agent Suzy Goldstein treats each listing as a million dollar one.

"For every seller we work with, that home shows and presents like a million-dollar home," emphasized Goldstein. "My job is to help you present your home to the best of its abilities and ours, bringing the exact same marketing attention, skills and materials to every single listing, over and under the million-dollar benchmark."

Undivided attention to the client coupled with a high level of honesty, integrity, trust and transparency are what have skyrocketed this team to the top, which also makes the team's referral base quite impressive, consistently attracting exceptional listings as a result.

With 34 years in the business, Goldstein has continually set the standard in the real estate market and specializes in the higher-end market. She essentially hit the ground running when she acquired her real estate license back in 1983 and shows no signs of losing any acceleration now, delivering the best in service, knowledge and expertise to her clients. Her natural tenacity and unwavering enthusiasm led her to become an award-winning

Realtor from Day-1. A licensed Realtor in both Kansas and Missouri, she initially worked with Kroh Brothers, which later become the J.D. Reece Company. In her first year, she was heralded as Rookie of the Year, and as she continually gained momentum, she escalated to Associate Broker and then a founding member of the Hallbrook Realty Team, which positioned her to reign within the luxury real estate sector.

"We have some team members who have been with us for 25 years and others who are new but bring a fresh and brand new point of view to our company," explained Goldstein. "There is a lot of chemistry here on our team, and we are excited to have the luxury of doing what we love. While we take the buying and selling process seriously, we don't take ourselves too seriously!"

This highly-efficient and organized team is extremely well-versed in what they do, which translates to making the selling and buying process full of fun and adventure, not a nightmarish experience. If you are ready for some fun and adventure when buying or selling that next higher-end home, then you only have one phone call to make. The Goldstein Team is not just about words, either. It's all about action, and those action steps always find the road to success and satisfaction for each and every client.

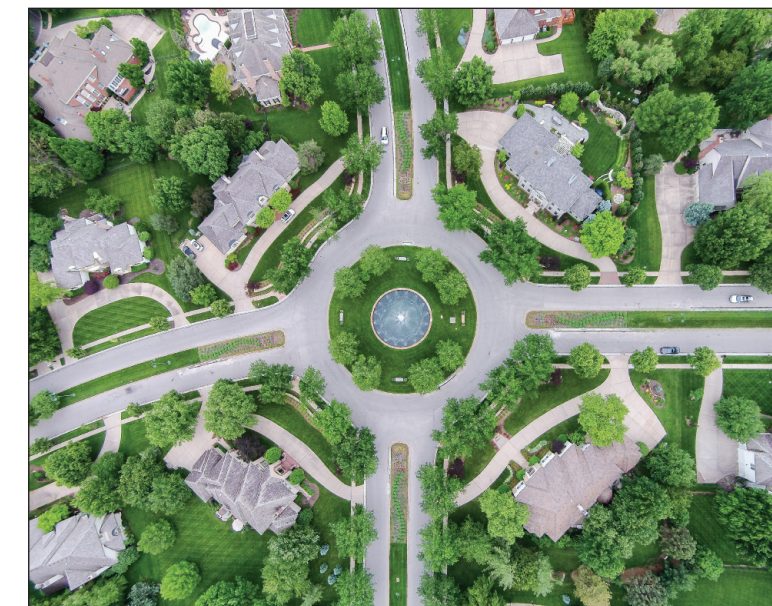
"Our team has a strong base of skills and services that cater to all types of lifestyles and stories," expressed Goldstein. "And we are fortunate to have here in Kansas City so many wonderful communities for people of all types of lifestyles."

The Goldstein Team is exciting to announce their new offices in Mission Farms at 3740 West 106th Street in Leawood, Kansas. Be sure to stop by for a visit! ■



And as one who also keeps a finger on the pulse of what's new in the industry, Goldstein and her team always stay on top of the latest trends and technologies.

"We have a team representative of all ages," noted Goldstein, which includes men, women, Millennials and those who have been in the business for most of their professional lives, and as with any great success story, key players are an essential component, and The Goldstein Team is no exception. Working alongside Suzy are her son, Team Leader and Associate Broker (and marketing expert!), Erich Goldstein; Lora Jones, Margaret Stewart, Cara Cowsert, and Joe Gill, Listing Associates and Buyer-Agents; Leslie Courtney, Leasing and Property Management Specialist; and Debbie Van Noy, Transaction Manager. Because of the tireless work efforts of this group, the Goldstein Team has been awarded the Five Star Best in Client Satisfaction award by KC Magazine since the inception of the company and all are consistently recognized as Top Agents in Greater Kansas City by the KC Business Journal.



FOR ADDITIONAL INFORMATION ON THE GOLDSTEIN TEAM,
VISIT THEM ONLINE AT THEGOLDSTEINTEAM.COM OR CALL SUZY AT 816.589.8309



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KANSAS CITY HOMES

Mission Farms

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