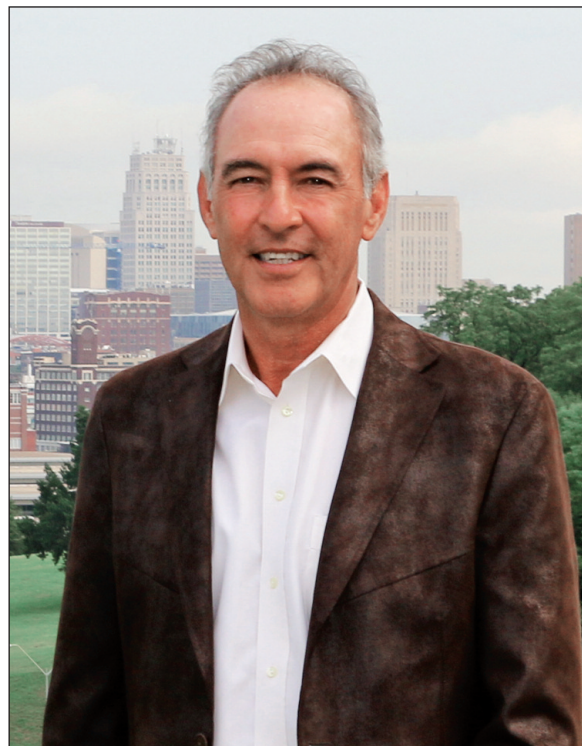




LUXURY/CONTEMPORARY HOME BUILDER

SUMA DESIGN & CONSTRUCTION

MARK SUMADA



Builder Mark Sumada, owner of the award-winning SUMA Design & Construction, is somewhat of a homebody, but not in the way you might think. This creative, inspiring and bold builder enjoys coloring outside the lines and pursuing the road less traveled when it comes to employing designs in the luxury/contemporary home arena. However, he consistently makes sure to do one thing exactly the same with each home he constructs: He builds it as if he was going to live in it himself. After all, Sumada realizes a home provides a statement and is a reflection of the people who live there, and he wants to ensure that each home his company builds expresses that sentiment.

Sumada came into his profession with the idea that the homes he built would make a strong statement, but he soon learned that his homes, despite being crafted with every advantage to speak their mind and enjoy the results, needed to express themselves in the voice of their owners, not his. To that end, he has become a trusted, enthusiastic and understanding listener who still brings his impressive skills to the table, but fully incorporates the soundtrack of the lifestyles of the people who reside in them.

It is nearly impossible to not hear, however, the tenacious enthusiasm that pours from Sumada's lips when it comes to the love of what he does.

"I love creating homes," he smiled. "My passions are endless and they start with quality and end with excitement. There is such a great feeling of happiness when a client says 'We love our home!'" As such, his homes are created with his professional language, which includes his core values of quality, energy-efficiency, and unparalleled design elements, yet are strongly accented with a style unique to each homeowner.

Mark began working in construction and landscaping while still in high school and then studied architecture at the University of Kansas. He honed his skills by working with professors in the school, purchasing, remodeling and selling homes in Lawrence. That soon evolved to starting his own construction company building and framing new homes.

Mark has worn multiple hats within the industry over the years and has performed every task in the construction of homes, from foundations to roofs and everything in between. He has also established a phenomenal team, which includes his son, Ben Sumada, Vice President & Construction Supervisor; Jerrie Shroyer, Office Manager; and Pam Baker and Associates, Broker.

While Sumada stands at the helm of each home building process and is entirely hands-on in his approach with a sincere and intense commitment to customer satisfaction, two of his children, sons Ben and Zach, have also developed a strong skill sets, having grown up in the industry. Ben has a keen eye for home construction and from his father he has learned not only the necessary tools of the trade but has also developed the same level of passion,

commitment to quality, attention to detail and the best in customer service. Older son Zach is credited with all of the impressive design work. With a Master's degree in Architecture from the University of Kansas, Zach is currently working at a firm in town receiving credit for apprenticeship and is in the final stages of pursuing his license. Like his father and brother, his passion for building and incorporating his design experience is the driving factor in his ambitious and enthusiastic approach to the home building process.

Shroyer works tirelessly to ensure that nothing falls through the cracks and stands at the ready to assist homebuyers with any questions and concerns they might have. Her warm and approachable presence makes everyone feel right at home as she graciously guides each client through the entire home building process.

Baker and her team of agents with ReeceNichols assist each home owner with all of the contacts and details that go along with building a



the ever-evolving forms of technology and ushering in those measures by incorporating into his homes, for example, the technology that will support Google Fiber and charging stations for mobile devices and computers, all designed with the mindset that, even though technology does tend to make life a bit impersonal, they can bring

families closer together.

"We have simplified our designs and concentrated on lighting to set the moods, the electronics to help communicate with our world, and the materials to help eliminate the clutter and outside notice to give us peace and to let us relax," he explained.

At SUMA Design and Construction Company, homes are not just four walls, a foundation and a ceiling; they are an art form. The SUMA style is simpler and the detailing is concentrated in specific areas.

"I believe contemporary design should focus on the space both indoors and out," he noted. "I put great emphasis on the newer and exciting forms of products, such as lighting, scissor doors, tiles and hardwood all the way to electronics. We make our spaces cleaner and exciting."

So, ultimately, even though Sumada gives an exciting stage for the homeowner's lifestyle and voice, his voice is still a part of the overall foundation of each home.

"My mission and ultimately what I do for others is to understand that your home, no matter how small or large,

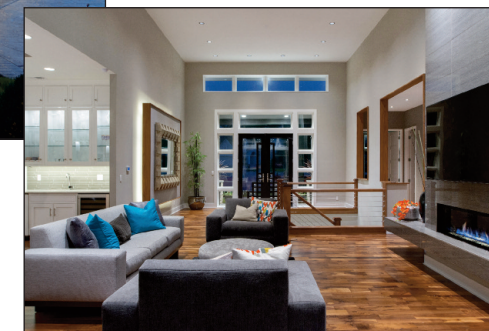
can be a statement for your family, for their memories and their history, as it molds their lives," said Mark. ■



home, guiding clients step-by-step along the way.

Since its inception four decades ago, SUMA Design & Construction has mastered both traditional and Tuscan styling of homes but are now further inspired by a more modern style that celebrates crisp, clean lines.

That gravitation towards a contemporary look is evidenced in the progressive architecture Mark uses. His company keeps pace with



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