



CRAFTSMANSHIP AND EXCEPTIONAL SERVICE BUILDER

JOHN SHILT HOMES

JOHN SHILT AND BRANDY WHITE



Home builder John Shilt knows exactly how to make you feel right at home: by delivering the best in customer service and quality homes and by his welcoming, approachable and genuine presence. From the moment you first speak with him, you feel relaxed, at ease and excited about the journey you will take with him. He has an unspoken confidence about him that is not supported by ego and arrogance. Instead, he is one for whom kindness is an instinct, honesty is a lifestyle and building quality homes at reasonable prices is a solid practice.

A Certified Master Electrician and also a former Industrial Arts teacher, Shilt began constructing homes in 1992 after working for a while as a superintendent for another builder and with a partner in another home building business. John has proven his builder prowess by providing strong attention to detail and unbeatable customer service, along with exceptional value. Shilt is not just the name given to the business. He is the face of the business and is an integral part of the daily process. He is in the field daily, meeting with home buyers, home owners, crew members and real estate agents. To say he is involved with every project is an understatement.

Shilt specializes in custom-made homes as he enjoys changing each house his company builds. Based in the Northland, John Shilt Homes primarily builds north of the river and in the Liberty, Missouri area. Shilt is also a licensed Kansas City General Contractor and an active member of the Greater Kansas City Home Builders Association.

Shilt, however, realizes he is not solely responsible for his organization's success and gives appreciable credit to his daughter, Brandy White, who joined forces with her father in 1998 and who works side-by-side with him to ensure each home is completed by skilled craftsmen and with the finest quality finish products. White understands that exceptional design details are what provide the distinctive beauty and unique personality to each home.

"Thanks to her expertise, we have won many awards in the last five years," noted Shilt. "She spends time and effort on the detail and design of the homes."

The core philosophy of John Shilt Homes is to provide outstanding customer service and ensure that each client is fully satisfied.

"We believe that you are no better than the last house you built," he explained. "We don't lean on our past reputation. Instead, we work to improve upon every house we build. We want to make sure it is a very satisfying experience from start to finish."

As part of the overall makeup of the business, Shilt works with honest and congenial subcontractors who have a sincere interest in building quality homes. As a result, it is not uncommon to have repeat customers and to date, John Shilt Homes has said "Welcome Home" to at least 600 happy homeowners.

Among the exciting aspects incorporated into their homes include the trim packages and the amenities. Many upgrades are incorporated into the base price of the homes, as well. For example, some of their floor plans include three rooms for laundry hook-ups: in the master closet; in the flex room off the kitchen; and on the second floor. Other features include granite countertops, fireplaces, heated floor tile in the Master bathrooms; hardwood floors throughout; natural stone on the exterior of the homes; zero entry garage and front porch elevations; as well as suspended garages for additional storage underneath.

A dedicated hands-on builder, Shilt or White, if not both, are on the job sites daily, personally overseeing the site to ensure the quality of materials and craftsmanship.

"We love what we do. The passion we have to build gives us the desire and energy to continually improve on the homes we build," emphasized Shilt. "Our hands-on approach keeps us up on daily processes and we are fully committed to building quality homes at a fair price. We aim to please by providing an extra effort to achieve that goal, and Brandy is an invaluable part of the team. We go over blue prints, plans and contracts together to ensure everything gets done."

Additionally, all of the subcontractors — many of whom have been with Shilt since he began his business — are interviewed first to ensure their honesty, congeniality, and sincere interest in producing a quality



product are in direct alignment with the philosophies of John Shilt Homes, which, as a result, has created an impeccable reputation for customer service and satisfaction.

"Many of our clients have become our lifelong friends," smiled Shilt.

"We communicate with them even after the warranty period."

A believer in open and honest communication at all turns, Shilt also gives his cell phone number to each client and is prepared to make himself available at all hours of the day when possible.

John Shilt Homes can be found in numerous subdivisions in Kansas City, including Shoal Creek, Staley Farms, Woodbrook Villas, Copperleaf, Overland Ridge, Manderley, The Homestead in Liberty, Park Ridge in Lee's Summit and in Aviara, the forthcoming GaleHart master plan community in Liberty, Missouri ■



FOR ADDITIONAL INFORMATION ON JOHN SHILT HOMES, VISIT THEM ONLINE AT JOHNSHILTBUILDERS.COM OR CALL 816.407.9310



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